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### Job offers

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- Buyer greenhouse crops - Almeria, Spain
- Fleet Manager Growing of a trucking company - Azerbaijan
- Fresh Produce Traders Required for a Leading Dutch/UK Fresh Produce Business
- Key Accountmanager Horticulture Glass
- Product & Applicatie Specialist Opkweek
- Assistant Grower - Canada
- Experienced International Buyer/Seller Germany
- Project and Sales Manager - Russia/Caucasian Region
- Quality Coordinator EU in Supply Chain Management Dep.
- Regional Sales Director - United States

## Italy: Big attendance at FuturPera

Many operators took part in FuturPera in Ferrara. The venue was divided into three distinct sections: commercialisation, technical means and mechanisation.



*The inauguration*

There was a big turnout on the first day and exhibitors were rather pleased. The stand of Vivai F.lli Zanzi, for example, was always full with both acquired and potential clients.



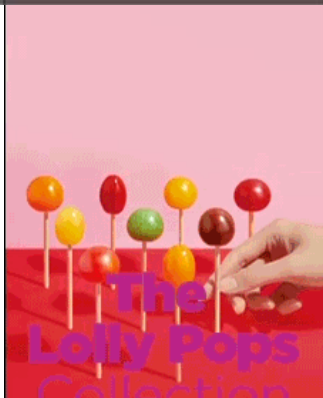
*Enrico, Giovanni and Riccardo Zanzi*

Sergio Molesini's innovation attracted quite a lot of attention among the many others presented at the fair. His daughter Benedetta gave him the idea to create a grader holder that speeds up sorting operations. "A couple of years ago, I was helping during harvesting and carrying graders like a necklace was slowing me down, so we developed this tool," she explained.

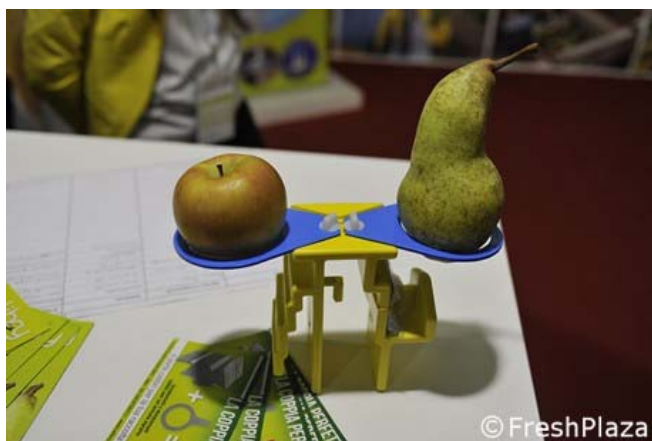




Benedetta and Sergio Molesini



Calibryfruit (patented) is a grader holder that can be attached to crates or bins. This way, operators can sort pears quickly.



Specials

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- Year Overview
- Exotic/Tropical Fruit
- Avocados
- Citrus
- PMA Fresh Summit
- Top Fruit
- Potatoes / Onions
- Fresh-Cut
- Machinery / Packing / Labeling
- Soft/Stonefruit

Top 5 - yesterday

No news was published yesterday.

Top 5 - last week

- Spain is the number one exporter of fresh fruit and vegetables globally
- Maersk to build network of inland container depots in India
- Software developed by the end user, for the end user
- Colombia exports 63% more cape gooseberries and gulupas
- California growers turning to robots to assist production

Top 5 - last month

- OVERVIEW GLOBAL PINEAPPLE MARKET
- Shiitake great alternative for pickled herring in Sweden
- China: Miss Fresh invests in development
- "Many markets prefer Fuerte avocados over the Ettinger"
- New grape season begins as China protocol is revised

Exchange rates

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- USD: 1.1885
- JPY: 133.70
- GBP: 0.88115
- AUD: 1.5693

Tests showed harvesting times are reduced by 15% and there are fewer grading mistakes.



Translusia's team

As regards logistics, Massimo Ferrarese from Translusia stressed that being well organised is no longer enough, as facilities to be able to provide services are also very important. "We specialise in fresh produce with 180 vehicles, 6 platforms in the north-east of Italy and 5,200 pallets handled in a day. Our clients require all connected services as well as our availability, especially in the busier periods such as the upcoming Christmas holidays."

- BRL: 3.8824
- CAD: 1.5301
- CNY: 7.8551
- NZD: 1.7349
- ZAR: 16.2907

Euro foreign exchange reference rates

Source: ECB



FuturPera president Stefano Calderoni added: "the event is important for both Italian and global pear cultivation. The first day has already exceeded expectations not only due to the people who attended, but also because the event moves related economic activities for almost €1 million. FuturPera must continue to do what it does to make our pears reach tables all over the world."



On 17th November, the second convention of the World Pear Forum took place. It was titled "*Mercato e consumi: i nuovi trend e le sfide future*" and it was the perfect occasion to analyse pear market perspectives and export frontiers. In the afternoon, other conventions held by exhibitor companies took place dedicated to pear nutrition, sustainable production, brown marmorated stink bug containment and production costs.

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Publication date: 11/20/2017



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#### Other news in this sector:

12/1/2017 Canadian berry experts meet to discuss ways to produce new local